

sport and recreation

Department: Sport and Recreation PROVINCE OF KWAZULU-NATAL

REQUEST FOR QUOTATION (RFQ)

The Department of Sport and Recreation in the Province of KwaZulu Natal hereby invites suitably qualified suppliers/and or services providers to submit quotations for the following bid(s)

Description of Goods	PROCUMENT OF MARKE	TING, PR AND SOCI	AL MEDIA SERVICES	
/Services:	FOR KZN SPORT AWARDS			
Quotation Number:	DSR194/2122			
Project Number:	IR194/2021			
Evaluation Criteria	Price Points: 80	BEE Points: 20	Functionality: 50	
Closing Date & Time:	29 OCTOBER 2021@11h00 AM			
Requires at/Delivery Address:	DEPARTMENT OF SPORT & RECREATION, OFFICE -PMB			
Technical enquiries:	MTHOKOZISI MKHIZE	Contact: 0338979454 Email address :mthokozisi.mkhize@kzndsr.gov.za		
General/SCM enquiries:	R.Z KUBONE	Contact: 033 897 9487		

- PLEASE NOTE THAT 6.2 AND ANNEX C MUST BE FILLED IN COMPLETELY AND IT IS COMPULSORY. ANY SUPPLIER THAT DOES NOT COMPLY WILL BE DISQUALIFIED.
- The KZN Department of Sports & Recreation reserves the right to award the quotation in whole
 or in parts to multiple suppliers. Quoted prices may be further negotiated with the lowest
 suppliers.
- Quotation documents are attached.
- Completed quotation document(s) must be faxed to: 086 4588 033, or e-mailed to: minibids@kzndsr.gov.za , or deposited in the quotations box situated at 135 Pietermaritz Street, Pietermaritzburg 3201.
- The validity of the above quotation is thirty (30) days from the closing date.
- The invitation is opened to suppliers registered on the Central supplier database with KZN Provincial Treasury and the KZN Department of Sports and Recreation.
- The Department of Sport and Recreation reserves the right not to make any appointment. The department is not compelled to accept the lowest or any quotation.
- Late quotations will not be considered, faxing time and posting date of quotations will not be considered as valid proof of submitting before the closing date.
- It is the responsibility of the supplier to ensure that quotations are submitted to the correct address, fax and e-mail before the closing date and time.
- With regards the following goods and services: Furniture and Sport Equipment/Attire, Transport, Medical, Insurance and Security, the following documentation must be submitted with your price quotation where applicable:
 - ✓ SBD 6.2 and Annexure C for Local Content Designated Sectors (Furniture and Textile, Clothing and Leather Sport Equipment/Attire)
 - ✓ An original Valid Tax Clearance Certificate, if the department is in the possession of the suppliers' original valid Tax Clearance Certificate in the Suppliers' Database Profile, the supplier must verify with the department and will need not submit another original certificate.
 - ✓ Original and valid B-BBEE status level verification or a certified copy or a letter issued by the accountants as contemplated in the CCA or a verification agency accredited by SANAS or a registered auditor.
 - ✓ Road worthy, public liability certificates and valid PDP (where applicable).
 - ✓ Roadworthy Certificates, PDPs and Proof of Liability Cover.
 - ✓ Registration Certificate and Practice Number.
 - ✓ Certificate issued by the Financial Services Board with FSP number.
 - ✓ PSIRA Registration Certificate.

Ms. R.Z KUBONE

Supply Chain Management: Clerk

Date: 06/10/2021



PROCUMENT OF MARKETING ,PR AND SOCIAL MEDIA

	The Manager	
		

NOTE: Please find attached evaluation criteria functionality. Failure to submit the required samples of

similar executed be company will result in the quotation not being considered for further evaluation

SERVICES FOR KAN SPORT AWARDS

DSR896/2122

IR194/2122

- 1. The Department of Sport and Recreation requires the item(s)/service described per attached price quotation invitation, and you are requested to complete the documents and to submit it in accordance with the under-mentioned stipulations:
- 1.1. The conditions contained in the attached annexures apply.

QUOTATION NUMBER:

REQUEST FOR QUOTATION:

PROJECT NUMBER:

- 1.2. The price quotation must be submitted in a sealed envelope with the name and address of the bidder with the price quotation number and closing date indicated on the envelope. The cover or envelope must not contain documents relating to any bid other than that shown on the cover or envelope.
- 1.3. The price quotation must be faxed to **086 598 1869** or e-mailed to **quotations@kzndsr.gov.za** or hand delivered to: **Sport and Recreation House, 135 Pietermaritz Street, Pietermaritzburg 3201.**
- 1.4. Price quotations submitted per mail must be sent per registered mail. The price quotation must still reach this office before the closing time. Failure to do so will invalidate the price quotation.
- 1.4.1. The closing date of the bid will be on 29 October 2021@11am and will be valid for a period of 30 days after the closing date.
- 1.4.2. The attached forms/annexures must be completed in full and returned with your price quotation
- 2. All communication regarding this bid before the closing date and time must be done in writing.



- 3. You are advised to acquaint yourself with the contents of the attached General Conditions of Contract. With regards the following goods and services: Transport, Medical, Insurance and Security, the following documentation must be submitted with your price quotation where
- Roadworthy Certificates, PDPs and Proof of Liability Cover;
- Registration Certificate and Practice Number in respect of Medical Service;
- Certificate issued by the Financial Services Board with FSP number in respect of Insurance; and
- PSIRA Registration Certificate in respect of Security Services.

Yours faithfully	
Ms. R.Z Kubone	
SCM : CLERK	



QUOTATION FOR SUPPLY OF GOODS/SERVICES ABOVE R30 000.00

DIREC	DIRECTORATE/OFFICE: COMMUNICATION					
QUOT	QUOTATION/REQUISITION NO: DSR896/212 PROJECT NO: IR194/2122					
CLOSING DATE: 29 OCTOBER 2021 @11AM PRACTICE NO. (Medical/Insurance):);	
сом	PANY NAME:	CSD NO. MAAA0		PSIRA NO.:		
CONTACT PERSON:		CONTACT NUMBER:				
NO	DESCRIPTION OF SPECIFICATION (refer to attached specification)	QTY	UNIT PRICE	VAT	TOTAL PRICE	
	100000					
			GRAN	D TOTAL:		

Make a duplicate copy where items are more than the space provided



SECTION A: THE FOLLOWING MUST ALS	: - : - : - : - : - : - : - : - :		
CENTRAL SUPPLIERS DATABASE (CSD) REGISTRA	ATION NUMBER: MAAA0		
DELIVERY DATE:			
_			
PLEASE TICK √ THE RELEVANT FIELD			
ARE PRICES QUOTED FIRM:		YES	NO
SUBMISSION OF B- BBEE STATUS LEVEL CERTIFICATE OR SWORN AF	FIDAVIT:	YES	NO
VALID TAX CLEARANCE CERTIFICATE:	TIDAVII.	YES	NO
ENTITY BAS REGISTRATION:		YES	NO
VAT REGISTRATION: IF YOU ARE A VAT VENDOR			
VAT REGISTRATION. II TOO ARE A VAT VERDOR			
		VEO	l NO T
IS THIS OFFER STRICLTY TO SPECIFICATION? IF NO	OT, GIVE VARIATION	YES	NO
IF SPACE IS INSUFFICIENT, ATTACH DETAILS (1 PAGER) SECTION C: QUOTATIONS FOR SERVICES (courses/ The following information must be submitted on a separate (a) Operational plan/methodology/approach; (b) Breakdown of costing; (c) Curriculum Vitae of course/workshop faci (d) References - work experience	e schedule ilitators; and		
SECTION D: KINDLY USE COMPANY STAMP AND SIGN	SN SECTION D: KINDLY USE COMPAN	Y	
Name and Surname (Please print):	:		
	- 1		
Delivery address:	COMPANY STAMP		
Signature:	Capacity:	-1	

SECTION E: DELIVERY QUOTE USING THE METHOD LISTED BELOW: Email or Fax documents strictly and specifically to: minibids@kzndsr.gov.za or 086 598 1869



2.2 (SBD 2)

TAX CLEARANCE CERTIFICATE REQUIREMENTS

It is a condition of bid that the taxes of the successful bidder must be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.

- In order to meet this requirement, bidders are required to complete in full the attached form TCC 001 "Application for a Tax Clearance Certificate" and submit it to any SARS branch office nationally. The Tax Clearance Certificate Requirements are also applicable to foreign bidders / individuals who wish to submit bids.
- 2. SARS will then furnish the bidder with a Tax Clearance Certificate that will be valid for a period of 1 (one) year from the date of approval.
- 3. The valid original Tax Clearance Certificate must be submitted together with the bid. Failure to submit the original and valid Tax Clearance Certificate will result in the invalidation of the bid. Certified copies of the Tax Clearance Certificate will not be acceptable.
- 4. In bids where Consortia / Joint Ventures / Sub-contractors are involved, each party must submit a separate Tax Clearance Certificate.
- 5. Copies of the TCC 001 "Application for a Tax Clearance Certificate" form are available from any SARS branch office nationally or on the website www.sars.gov.za.
- 6. Applications for the Tax Clearance Certificates may also be made via eFiling. In order to use this provision, taxpayers will need to register with SARS as eFilers through the website www.sars.gov.za.

THAVE READ AND COMPLIED WITH THE SPECIAL INSTRUCTIONS ABOVE:			
SURNAME AND INITIALS OF REPRESENTATIVE	DATE		
SIGNATURE	OFFICIAL COMPANY STAMP		



SBD 4

DECLARATION OF INTEREST

- 1. Any legal person, including persons employed by the state¹, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority and/or take an oath declaring his/her interest, where
 - the bidder is employed by the state; and/or
 - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

In order to give effect to the above, the following questionnaire must be completed

- and submitted with the bid.

 2.1 Full name of bidder or his or her representative:

 2.2 Identity number:

 2.3 Position occupied in the Company (director, trustee, shareholder, member):

 2.4 Registration number of company, enterprise, close corporation, partnership agreement or trust:

 2.5 Tax Reference Number:

 2.6 VAT Registration Number:
- 2.6.1 The names of all directors / trustees / shareholders² / members, their individual identity numbers, tax reference numbers and, if applicable, employee / Persal numbers must be indicated in paragraph 3 below.
- 1" State" means -

2.

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or



(e) Parliament.

2.7	Are you or any person connect employed by the state?	ed with the bidder, presently	Yes	No
2.7.1	If so, furnish the following particu	ılars:		
		lame of state institution to hich the person is connected	Position occu state institution	•
	Any other particulars:			
2.7.2	If you are presently employed by appropriate authority to undertal employment in the public sector?	ke remunerative work outside	Yes	No
2.7.2.1	If yes, did you attach proof odocument?	of such authority to the bid	Yes	No
	(Note: Failure to submit proof disqualification of the bid.)	of such authority, where appli	icable, may re	esult in t
2.7.2.2	If no, furnish reasons for non-sub	omission of such proof:		
	k. 88			

	5000	6.085		
2.8	Did you or your spouse, of directors/shareholders/members business with the state in the pre-		Yes	No
2.8.1	If so, furnish particulars:			



						24
			93 • 1935	58		
2.9	relationship (family, frie	connected with the bid end, other) with a person be involved with the eva	n em	nployed by	Yes	No
2.9.1	If so, furnish particulars:					
	Name of person/ director/ shareholder/ member	Name of state institut to which the person connected		Position occu state institutio		Nature of relationship
2.10	Are you, or any person conne (family, friend, other) between state who may be involved wid?	n the bidder and any per	rson	employed by th	ne Yes	No
2.10.1	If so, furnish particulars:					
	Name of person/ director/ shareholder/ member	Name of state institution to which the person is connected	oco	sition cupied in the ite institution	Nature of ı	relationship
2.11	Do you or any of the directors any interest in any other relate for this contract?					No
2.11.1	If so, furnish particulars:					
		9000				
	WE SE 1988 TO 1999 THE RESULT OF SECURE		1500			



3. Full details of directors / trustees / members / shareholders:

Full name	Identity number*	Personal Tax Reference Number	State Employee Number / Persal Number
*Copies of Identity Docume	nt must be attached.		
DECLARATION	The most be attached.		
I, THE UNDERSIGNED (NAME) CERTIFY THAT THE INFORMATION CORRECT.	FURNISHED IN PA	RAGRAPH 2 TO	3 ABOVE IS

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 23 OF THE GENERAL CONDITIONS OF CONTRACT SHOULD THE DECLARATION PROVE TO BE FALSE.

SIGNATURE	DATE
POSITION	NAME OF RIDDER

Note:

Should the bidder or any of its directors/members or shareholders be employees of any organ of state as contemplated in the Preferential Procurement Policy Framework Act, 2000 (Act 5 of 2000), such member/director or shareholder must submit a certified copy of the permission granted by the Executive Authority of his/her Department to conduct remunerative work in the Public Service as contemplated in the Public Service Act, 1994 (Act 103 of 1994) Chapter VII, Sections 30 and 31. Failure to submit the proof will automatically invalidate the bid. Knowingly not submitting it will make the person liable for fraud.



SBD 8

DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1 This Standard Bidding Document must form part of all bids invited.
- It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3 The bid of any bidder may be disregarded if that bidder, or any of its directors have
 - a. abused the institution's supply chain management system;
 - b. committed fraud or any other improper conduct in relation to such system; or
 - c. failed to perform on any previous contract.

In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector? (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the audi alteram partem rule was applied).	Yes	No
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? The access this Register enter the National Treasury's website (www.treasury.gov.za), click on the icon "Register for Tender Defaulters" or submit your written request for a hard copy of the Register to facsimile number (012) 326-5445.	Yes	No
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes 🗌	No
4.3.1	If so, furnish particulars:		
4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes	No



4.4.1	If so, furnish particulars:	
		SBD 8
	CER	TIFICATION
CER		NISHED ON THIS DECLARATION FORM IS TRUE
	CEPT THAT, IN ADDITION TO CANC EN AGAINST ME SHOULD THIS DEC	ELLATION OF A CONTRACT, ACTION MAY BE LARATION PROVE TO BE FALSE.
Sign	nature	Date
Posi	ition	Name of Bidder

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SBD9

CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1 This Standard Bidding Document (SBD) must form part of all bids¹ invited.
- Section 4(1)(b)(iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging) ² Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
 - a. disregards the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
 - cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:

¹ Includes price quotations, advertised competitive bids, limited bids and proposals.

² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.



SBD 9

(a)

(b)

(c)

CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:						
(Bid Number and Description)						
in re	esponse to the invitation for the bid made by:					
	(Name of Institution)					
do h	ereby make the following statements that I certify to be true and complete in every					
resp	ect:					
l cer	rtify, on behalf of:that:					
	(Name of Bidder)					
1.	I have read and I understand the contents of this Certificate;					
2.	I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;					
3.	I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;					
4.	Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behat of the bidder;					
5.	For the purposes of this Certificate and the accompanying bid, I understand the word "competitor" shall include any individual or organization, other than bidder, whether or not affiliated with the bidder, who:					

line of business as the bidder

their qualifications, abilities or experience; and

has been requested to submit a bid in response to this bid invitation;

could potentially submit a bid in response to this bid invitation, based on

provides the same goods and services as the bidder and/or is in the same



6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.

³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

- 7. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
- 8. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (a) prices;
 - (b) geographical area where product or service will be rendered (market allocation)
 - (c) methods, factors or formulas used to calculate prices;
 - (d) the intention or decision to submit or not to submit, a bid;
 - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
 - (f) bidding with the intention not to win the bid.
- In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 10. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

³ Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.



SBD 9

11. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

Signature	Date
Position	Name of Bidder
Position	Name of Bidder

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PURPOSE (Full modivation for the necessity to purchase the goods & services) Procurement of PR and Marketing service provider to market the Sport Awards event taking place on 05 November 2021. This includes management of social media service and PR services for the Awards. See detailed specifications. SPECIFICATION AND ESTIMATE OF GOODS AND SERVICES
No Detailed specification of goods and services required Procurement of marketing. PR and social media services for KZN Sport Awards Quantity Required

TERMS OF REFERENCE:

REQUEST FOR QUOTATIONS: PR and MARKETING SERVICES FOR THE KZN SPORT AWARDS 2021

INTRODUCTION AND BACKGROUND

The KwaZulu-Natal Department of Sport and Recreation (KZNDSR) together with the KwaZulu-Natal Sport Confederation (KZNSC) will host the KwaZulu-Natal Sport Awards, in a bid to reward KwaZulu-Natal sports stars for their efforts in keeping the passion of sport alive in the hearts of millions of KwaZulu-Natal citizens through their efforts in local and international sports events. The KwaZulu-Natal Sports Awards have been created to recognise and honour individuals and teams who have excelled both on and off the field for the period 01 August 2019 to 31 July 2021. The Awards evening ceremony will be held on **Friday**, **05 November 2021** at the Greyville Racecourse. The Awards carry a total of 18 categories that recognize individuals; males; females; people with disability; athletes; federations; schools, recreation bodies and media.

REQUEST FOR QUOTATIONS

The Department is inviting quotations from PR, Marketing, Media and Advertising service providers who are reputable and suitably qualified to provide public relations service, including social media management, to promote the awards and popularize the KZN Sport Awards Brand, a sub-brand of the Department of Sport and Recreation. This will include the pre, during and post event publicity and related activities.

KEY SPECIFICATIONS

Relevant and experienced service providers are to submit written proposals within the following specification:

- Draw up and implement the PR and social media plans for the KZN Sport Awards 2021, including digital media production
- Writing, production and design of awards brochure and other promotional material
- Coordinate media relations in collaboration with the Communication Directorate, including drafting and distribution of media statements, information packs & scripts
- Establish and maintain awards social media presence, ensuring wider reach, including promotion of event vote line (content creation, infographics and video clips). (Facebook, twitter & Instagram). To include budget not exceeding R10 000 for boosting of social media pages

- Set up and manage live streaming of Sport Awards ceremony on social media and YouTube channel, including red carpet activities and awards ceremony (instant video clips of highlights)
- Propose relevant activations to promote the awards.
- Provide media monitoring service to track media and other coverage
- Provide graphic design service (including content development and creative work) related to promotional items (at short turnaround), including posters, digital material, infographics, event brochures (1X32 pages A4), invitations, branding material, newspaper and digital adverts (4Xtabloid size & 10 X 20X4).

Bidders are to provide at least three references with examples of similar work done as well as a comprehensive company profile.

The following conditions also apply:

- All work to be approved by the Department
- Department is to be responsible for the procurement of goods and services pertaining to agreed campaigns and within agreed budgets
- Service provider to only quote for professional fees and related production expenses, including social media campaign, live streaming of awards activities, graphic design, activations and green carpet/pop up studio set up and management as well as media management.
- Proposal to include a detailed execution plan of not more than six pages
- Price(s) quoted must be valid for at least thirty (30) days from date of your offer.
- Price(s) quoted must be firm and must be inclusive of VAT where applicable.
- Price(s) must include all related expenses.

ENQUIRIES AND RESPONSES

All communication and requests for information relative to this Request for Quotations should be channeled to Mr Bheki Ncube on Bheki.ncube@kzndsr.gov.za.

Evaluation Criteria

Proposals will be evaluated in a three-step process.

Step 1: The bidder must satisfy all the minimum bidder requirements (tax compliance, CSD registration, etc)

Step 2: Submitted proposals will be evaluated on functionality and price. Bidders will be required to achieve a minimum score of 60% to qualify for step 3. The table below will be used to evaluate functionality

Step 3: Qualifying bidders will be evaluated on price using the 80:20 principle.

100	VALUATION RITERIA	MAX	POINTS Allocation	EVIDENCE
1	Understanding of the brief	Max 10 points		Detailed proposal
1.	Proposed Concept	Max 15 points	Good Concept – 15 points Satisfactory concept -10 points Fair Concept - 5 points	Detailed proposal outlining product offering (Shortlisted bidders may be asked to present their proposal to an evaluation committee)
3.	Experience in a project of a similar nature	Max 15 points	5 points per completed project of a similar nature within last 24 months	a) Schedule of completed projects and references, listing:
1	Location of service provider	Max 10 points	10 points for companies based in eThekwini/Pietermaritzburg 5 points for companies from the rest of KZN	Bidders to provide either a) Copy of a utility account in the name of the company/director (not older than 2 months) b) Certified copy of title deed or certified valid
		50 Points	(Min 30 points)	lease agreement